# INVESTING for the FUTURE

2019 THIRD QUARTER INFORMATION September 30, 2019





## Third Quarter 2019 Financial Information

*(unaudited)* 

#### INTRODUCTION AND DISTRICT OVERVIEW

The Farm Credit Bank of Texas (bank) is one of the banks of the Farm Credit System (System), a nationwide system of cooperatively owned banks and associations established by acts of Congress. The System is subject to the provisions of the Farm Credit Act. The System specializes in providing financing and related services to qualified borrowers for agricultural and rural purposes.

As of September 30, 2019, the nation was served by three Farm Credit Banks (FCBs), each of which has specific lending authority within its chartered territory, and one Agricultural Credit Bank (ACB) — collectively, the "System banks" — which has nationwide lending authority for lending to cooperatives. The ACB also has lending authorities of an FCB within its chartered territories. The bank is chartered to service the states of Alabama, Louisiana, Mississippi, New Mexico and Texas.

The bank and its related associations collectively are referred to as the Texas Farm Credit District. The district's one Federal Land Credit Association (FLCA), 13 Agricultural Credit Associations (ACAs), each containing two whollyowned subsidiaries (an FLCA and a Production Credit Association [PCA]), certain Other Financing Institutions (OFIs) and preferred stockholders jointly owned the bank at September 30, 2019. The FLCA and ACAs collectively are referred to as associations.

Each FCB and the ACB provides funding for its district associations and is responsible for supervising certain activities of the associations within their districts. The FCBs and/or associations make loans to or for the benefit of eligible borrower-stockholders for qualified agricultural purposes. District associations borrow the majority of funds from their related bank. The System banks obtain a substantial majority of their funds for lending operations through the sale of consolidated Systemwide bonds and notes to the public, but also obtain a portion of their funds from internally generated earnings and from the issuance of common and preferred stock.

The System is a cooperative structure. Farm Credit's funds are raised by the Federal Farm Credit Banks Funding Corporation (the Funding Corporation) and insured by the Farm Credit System Insurance Corporation (the Insurance Corporation). The Funding Corporation issues a variety of Federal Farm Credit Banks combined Systemwide debt securities with broad ranges of maturities and structures on behalf of the System banks. Farm Credit associations receive funding through one of the four System banks. Each System bank has exposure to Systemwide credit risk because each bank is jointly and severally liable for all Systemwide debt issued. System entities have specific lending authorities within their chartered territories and are subject to examination and regulation by an independent federal agency, the Farm Credit Administration (FCA).

The following commentary provides a high-level discussion and analysis of the combined financial condition and results of operations of the bank, the FLCA and the ACAs for the three and nine months ended September 30, 2019.

#### **COMBINED FINANCIAL HIGHLIGHTS**

	Se	ptember 30,	De	ecember 31,
(in thousands)		2019		2018
Total loans	\$	25,945,457	\$	24,852,133
Allowance for loan losses		86,936		82,069
Net loans		25,858,521		24,770,064
Total assets		32,631,648		31,569,158
Total members' equity		4,834,623		4,531,099
Nine Months Ended September 30,		2019		2018
Net interest income	\$	605,283	\$	590,694
Provision for loan losses		8,605		3,294
Net fee income		18,948		20,998
Net income		356,252		372,122
Net interest margin		2.59%		2.66%
Net loan charge-offs (recoveries) as a percentage of average loans		0.02		(0.03)
Return on average assets (ROA)		1.48		1.63
Return on average shareholders' equity		9.97		11.03
Operating expenses as a percentage of net interest income and noninterest income		44.25		42.42
Average loans	\$	25,421,355	\$	24,171,605
Average earning assets		31,281,447		29,697,337
Average total assets		31,999,265		30,316,730

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### **Results of Operations**

#### Net Income

The district's net income of \$121.6 million for the three months ended September 30, 2019, reflected a decrease of \$8.3 million, or 6.4 percent, over the same period of 2018. The decrease in net income was due primarily to a \$7.8 million decrease in noninterest income and a \$7.2 million increase in noninterest expenses, partially offset by a \$6.6 million increase in net interest income.

The district's net income of \$356.3 million for the nine months ended September 30, 2019, reflected a decrease of \$15.9 million, or 4.3 percent, over the same period of 2018. The decrease in net income was due primarily to a \$15.7 million increase in noninterest expenses, \$9.8 million decrease in noninterest income, and an increase in provision for loan losses of \$5.3 million, partially offset by a \$14.6 million increase in net interest income.

#### Net Interest Income

Net interest income for the three months ended September 30, 2019 was \$206.0 million, an increase of \$6.6 million, or 3.3 percent, over the same period of 2018, primarily due to a \$1.3 billion increase in combined district average earning assets offset by a decline of 6 basis points in the interest rate spread to 2.23 percent.

Net interest income for the nine months ended September 30, 2019 was \$605.3 million, an increase of \$14.6 million, or 2.5 percent, over the same period of 2018. The increase was the result of a \$1.6 billion increase in combined district average earning assets, offset by a 14-basis-point decrease in net interest rate spread, to 2.22 percent. The increase in earning assets included growth in the associations' loan portfolios, the bank's investment portfolio and the bank's capital markets loan portfolio. The net interest rate margin decreased by 7 basis points to 2.59 percent for the nine months ended September 30, 2019, as compared with 2.66 percent for the same period of the prior year. The decline in the net interest rate margin resulted from the previously mentioned decrease in net interest rate spread, which was attributed to an increase in debt costs and lower lending spreads due to competitive pressures, offset by a 7-basis-point increase in income earned on earning assets funded by noninterest-bearing sources (principally capital) due to increased interest rates, to 0.37 percent.

During the nine months ended September 30, 2019, the bank called \$4.6 billion in debt and recognized \$8.4 million in concession expense as compared to no similar activities for the nine months ended September 30, 2018.

#### Provision for Loan Losses

The loan loss reversal for the three months ended September 30, 2019 was \$0.5 million, as compared to the \$0.7 million negative provision recorded over the same period of 2018.

The provision for loan losses for the nine months ended September 30, 2019 was \$8.6 million, reflecting an increase of \$5.3 million from the \$3.3 million provision recorded over the same period of 2018. The increase in provision at the combined associations of \$11.2 million is driven primarily by deteriorated credit quality in the beef cattle and crop sectors due to weak prices. That increase is partially offset by a decrease of \$6.3 million in the bank's provision primarily driven by no additional specific reserves required in the first nine months of 2019 on loans individually evaluated for impairment as compared to the nine months ended September 30, 2018.

#### Noninterest Income

Noninterest income for the three months ended September 30, 2019 was \$10.7 million, a decrease of \$7.8 million, or 42.3 percent, compared to the same period of 2018. The decrease was primarily due to \$2.2 million in lower patronage income, a decrease of \$2.4 million in gains associated with debt extinguishments, \$2.1 million lower fees for loan-related services, and a \$1.1 million decrease in Rural Business Investment Companies (RBIC) income.

Noninterest income for the nine months ended September 30, 2019 was \$49.0 million, a decrease of \$9.8 million, or 16.6 percent, compared to the same period of 2018. The decrease was primarily due to \$12.8 million in lower refunds from the Farm Credit System Insurance Corporation and \$2.7 million lower patronage income as compared to the prior year offset by \$7.5 million on gains recognized on the sale of investments for the bank.

#### Noninterest Expense

Noninterest expense for the three months ended September 30, 2019 totaled \$95.6 million, increasing \$7.2 million, or 8.2 percent, from the same period of 2018. The increase in noninterest expense is driven by a \$3.6 million increase in salaries and employee benefits driven by increased compensation and higher staffing levels and a \$2.2 million increase in other operating expenses.

Noninterest expense for the nine months ended September 30, 2019 totaled \$289.5 million, increasing \$15.7 million, or 5.7 percent, from the same period of 2018. The increase in noninterest expense is driven by a \$7.4 million increase in salaries and employee benefits as a result of increased compensation and higher staffing levels, a \$3.8 million increase in occupancy and equipment, \$1.2 million increase in travel, \$0.8 million increase in professional services, and \$0.6 million increase in advertising.

#### Loan Portfolio

#### District Loans by Loan Type

	September 3	0,	December 31,
(in thousands)	2019		2018
Real estate mortgage	\$ 15,404,9	86 \$	14,859,093
Production and intermediate term	3,300,7	60	3,235,481
Agribusiness:			
Loans to cooperatives	504,5	28	408,350
Processing and marketing	4,100,0	45	3,747,010
Farm-related business	198,4	87	182,655
Communications	659,1	79	513,286
Energy (rural utilities)	1,226,2	40	1,355,187
Water and waste disposal	130,4	26	143,863
Rural residential real estate	246,5	76	240,587
Mission-related	100,5	62	96,109
Loans to other financing institutions (OFIs)	41,3	19	36,341
Lease receivables	32,3	49	34,171
Total loans	\$ 25,945,4	57 \$	24,852,133

The district loan portfolio consists only of retail loans. Bank loans to its affiliated associations, also referred to as direct notes, have been eliminated in the combined financial statements. Total loan volume at September 30, 2019 was \$25.9 billion, an increase of \$1.1 billion, or 4.4 percent, from the \$24.9 billion loan portfolio balance at December 31, 2018. The loan volume increase of \$1.1 billion during the first nine months of 2019 was primarily driven by a \$971.8 million increase in the associations' loan portfolios and a \$121.5 million increase in the bank's capital markets loan portfolio. The growth in loan volume was primarily due to strong economic conditions within the district.

The bank's capital market loan portfolio predominantly includes participations, syndications and purchased whole loans, along with other financing structures within our lending authorities. The bank also refers to the capital market portfolio as participations purchased. In addition to purchasing loans from our district associations, which may exceed their hold limits, the bank seeks the purchase of participations and syndications originated outside of the district's territory by other System institutions, commercial banks and other lenders. These loans may be held as earning assets of the bank or subparticipated to the associations or to other System entities.

#### Loan Quality

One credit quality indicator utilized by the bank and associations is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality,
- Other assets especially mentioned (OAEM) assets are currently collectible but exhibit some potential weakness,
- Substandard assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan,
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable, and
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable:

District Loan Quality		
	September 30,	December 31,
	2019	2018
Acceptable	96.4%	97.2%
OAEM (special mention)	1.9	1.5
Substandard/doubtful	1.7	1.3
Total	100.0%	100.0%

Overall credit quality at the bank and at the district associations remained strong at September 30, 2019. Loans classified (under the FCA's Uniform Loan Classification System) as "acceptable" or "other assets especially mentioned" as a percentage of total loans and accrued interest receivable were 98.3 percent at September 30, 2019 compared to 98.7 percent at December 31, 2018. The increase in the substandard classification for the district was primarily due to deterioration in the electrical services, beef cattle (weak prices), timber tracts and crops (due to volatile weather conditions) sectors.

September 30,   (in thousands) 2019   Nonaccrual loans: 2019		cember 31, 2018
	<u>ф</u>	2018
Nonaccrual loans:	¢	
	¢	
Real estate mortgage\$72,182	\$	71,512
Production and intermediate term 33,916		21,113
Agribusiness 14,148		11,211
Energy (rural utilities) 12,854		13,704
Rural residential real estate 642		817
Mission-related 1,175		1,286
Total nonaccrual loans \$ 134,917	\$	119,643
Accruing restructured loans:		
Real estate mortgage \$ 23,408	\$	16,423
Production and intermediate term 4,917		6,130
Rural residential real estate 149		33
Mission-related 5,387		5,476
Total accruing restructured loans\$ 33,861	\$	28,062
Accruing loans 90 days or more past due:		
Real estate mortgage \$ 4,775	\$	273
Production and intermediate term 5,141		634
Total accruing loans 90 days or more past due\$9,916	\$	907
Total nonperforming loans \$ 178,694	\$	148,612
Other property owned 7,842		9,229
Total nonperforming assets\$ 186,536	\$	157,841

Nonperforming loan volume is composed of nonaccrual loans, accruing restructured loans and accruing loans 90 days or more past due, and is referred to as impaired loans. Nonperforming assets consist of nonperforming loans and other property owned (OPO). Total nonperforming assets have increased by \$28.7 million, or 18.2 percent, from \$157.8 million at December 31, 2018, to \$186.5 million at September 30, 2019. The increase in nonperforming assets during the first nine months of 2019 includes a \$15.3 million increase in nonaccrual loans which is mainly due to modest deterioration in the beef cattle sector, which is primarily the result of a decline in cattle prices.

The following table provides an age analysis of loan portfolio (including accrued interest):

Aging Analysis of Loans		30-89		90 Days			T	Not Past Due or		
(in thousands)		Davs		or More		Total	1	Less Than 30		Total
September 30, 2019		Past Due		Past Due		Past Due		Days Past Due		Loans
Real estate mortgage	\$	96,850	\$	32,066	\$	128,916	\$	15,454,101	\$	15,583,017
Production and intermediate term	4	29,565	φ	26,652	Ψ	56,217	Ψ	3,292,824	Ψ	3,349,041
Agribusiness		4,252		68		4,320		4,822,277		4,826,597
Communications				-				659,546		659,546
Energy (rural utilities)		-		-		_		1,232,742		1,232,742
Water and waste disposal		-		-		-		131,284		131,284
Rural residential real estate		3,178		287		3,465		244,060		247,525
Mission-related		257		1,086		1,343		100,117		101,460
Loans to OFIs				-,		-,		41,427		41,427
Lease receivables		-		-		-		32,497		32,497
Total loans	\$	134,102	\$	60,159	\$	194,261	\$	26,010,875	\$	26,205,136
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		30-89		90 Days			1	Not Past Due or		
		Days		or More		Total		Less Than 30		Total
December 31, 2018		Past Due		Past Due		Past Due		Days Past Due		Loans
Real estate mortgage	\$	72,053	\$	21,755	\$	93,808	\$	14,909,688	\$	15,003,496
Production and intermediate term		28,019		5,365		33,384		3,242,487		3,275,871
Agribusiness		5,996		131		6,127		4,353,967		4,360,094
Communications		-		-		-		513,428		513,428
Energy (rural utilities)		-		-		-		1,362,078		1,362,078
Water and waste disposal		-		-		-		144,794		144,794
Rural residential real estate		2,432		193		2,625		238,762		241,387
Mission-related		-		1,286		1,286		95,596		96,882
Loans to OFIs		-		-		-		36,435		36,435
Lease receivables								34,305		34,305
Total loans	\$	108,500	\$	28,730	\$	137,230	\$	24,931,540	\$	25,068,770

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A Summary Of Change	s in the anowa		Usses and Den		i mivesument m	10ans 15 as 10n0 ws.

	F	eal Estate		duction and		Agri-	C	ommuni-		energy and	Re	Rural	м	ission-	Ic	ans to		Lease		
(in thousands)	1	Mortgage		Term		business	_	cation		Disposal	Re	al Estate	R	elated		OFIs	Re	ceivables		Total
Allowance for Loan Losses:																				
Balance at June 30, 2019	\$	40,932	\$	24,867	\$	14,653	\$	732	\$	6,791	\$	475	\$	130	\$	-	\$	119	\$	88,699
Provision for (negative																				
provision) loan losses		1,233		337		(2,008)		81		3		(106)		(6)		-		3		(463)
Recoveries		260		877		29		-		-		97		-		-		-		1,263
Charge-offs		(561)		(2,626)		-		-		-		(7)		-		-		-		(3,194)
Other*		(17)		211		419		8		9		-		1		-		-		631
Balance at September 30, 2019	\$	41,847	\$	23,666	\$	13,093	\$	821	\$	6,803	\$	459	\$	125	\$	-	\$	122	\$	86,936
Balance at December 31, 2018	\$	40,137	\$	20,483	\$	13,413	\$	851	\$	6,494	\$	458	\$	132	\$	-	\$	101	\$	82,069
Provision for (negative provision) loan losses		2,834		6,182		(715)		(22)		356		(14)		(8)				22		8,605
Recoveries		2,834 740		1,631		(715) 147		(22)		330		(44) 112		(8)		-				2,630
Charge-offs		(1,851)		(4,615)		14/		-		-		(68)		-		-		-		(6,534)
Other*		(1,851)		(4,015)		248		(8)		(47)		(08)		- 1		-		(1)		(0,354)
Balance at September 30, 2019	\$	41,847	\$	23,666	\$	13,093	\$	821	\$	6,803	\$	459	\$	125	\$	-	\$		\$	86,936
Bulance at September 50, 2015	Ψ	-11,017	Ψ	25,000	Ψ	15,075	Ψ	021	Ψ	0,005	Ψ	107	Ψ	125	Ψ		Ψ	122	Ψ	00,750
Individually evaluated																				
for impairment	\$	1.751	\$	3,262	\$	2,374	\$	-	\$	3,776	\$	37	\$	109	\$	-	\$	-	\$	11,309
Collectively evaluated	Ψ	1,701	Ψ	5,262	Ψ	2,57	Ψ		φ	2,110	φ	57	Ψ	105	Ψ		Ψ		φ	11,505
for impairment		40,096		20,404		10,719		821		3,027		422		16		-		122		75,627
Balance at September 30, 2019	\$	41.847	\$	23,666	\$	13,093	\$	821	\$	6,803	\$	459	\$	125	\$	-	\$	122	\$	86,936
i				- /	-	- /				- /										
Recorded Investments in Loans	Ou	ts tanding :																		
Balance at September 30, 2019		8																		
Loans individually evaluated																				
for impairment	\$	107,937	\$	47,120	\$	14,825	\$	-	\$	12,854	\$	984	\$	6,489	\$	-	\$	-	\$	190,209
Loans collectively evaluated																				
for impairment		15,474,900		3,301,921		4,811,772		659,546		1,351,172		246,541		94,971		41,427		32,497		26,014,747
Loans acquired with																				
deteriorated credit quality		180		-		-		-		-		-		-		-		-		180
Balance at September 30, 2019	\$	15,583,017	\$	3,349,041	\$	4,826,597	\$	659,546	\$	1,364,026	\$	247,525	\$	101,460	\$	41,427	\$	32,497	\$	26,205,136

\*Reserve for losses on letters of credit and unfunded commitments is recorded in other liabilities.

Balance at June 30, 2018   \$   38,378   \$   21,399   \$   13,623   \$   768   \$   6,864   \$   476   \$   141   \$	(in thousands)	-	Real Estate Mortgage		oduction and ntermediate Term	Agri- business		ommuni- cation	W	nergy and ater/Waste Disposal	 Rural esidential eal Estate		lission- Related		oans to OFIs		Lease	Total
Provision for (negative provision) loan losses   (73)   (275)   (360)   29   (68)   79   (5)   -   (2)   (6 0     Recoveries   314   736   78   -   -   7   -   -   1,1     Charge-offs   74   (1,305)   -   -   -   (9)   -   -   -   1,12     Other*   (7)   276   252   6   77   (1)   3   -   -   6     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   532   \$   139   \$   -   5   85   \$   83,2     Balance at December 31, 2017   \$   41,630   \$   23,212   \$   10,994   \$   826   \$   5,839   \$   532   \$   108   -   \$   835   \$   81,51     Balance at December 31, 2017   \$   41,630   \$   2,476   2,466   (191)   1,061   60   (84)   - <td< td=""><td>Allowance for Loan Losses:</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Allowance for Loan Losses:																	
provision loan losses   (73)   (275)   (360)   29   (68)   79   (5)   -   (2)   (68)     Recoveries   314   736   78   -   -   7   -   -   -   1,1     Charge-offs   74   (1,305)   -   -   (9)   -   -   -   (1,305)     Other*   (7)   276   252   6   77   (1)   3   -   -   66     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   \$   66     Balance at December 31, 2017   \$   41,630   \$   23,212   \$   10,994   \$   826   \$   5,839   \$   532   \$   100   \$   0   37   \$   50   335   \$   833,2   \$   100   \$   0   \$   2,63   \$   1,50   100   10   10   0   0   32   \$	,	\$	38,378	\$	21,399	\$ 13,623	\$	768	\$	6,864	\$ 476	\$	141	\$	-	\$	87	\$ 81,736
Recoveries   314   736   78   -   -   7   -   -   -   1,1     Charge-offs   74   (1,305)   -   -   -   (9)   -   -   -   (1,2)     Other*   (7)   276   252   6   77   (1)   3   -   -   6     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$ $<   $   885   $   81,5     Balance at December 31, 2017   $   41,630   $   23,212   $   10,994   $   826   $   5,839   $   532   $   200   $   $   $   83,5   $   83,2   Provision loan losses   (2,544)   2,476   2,466   (191)   1,061   60   (84)   -   50   3,2     Recoveries   508   1,689   240   161   -   16   -   -   -   2,6     Charge-off$																		
Charge-offs   74   (1,305)   -   -   -   (9)   -   -   -   (1,2)     Other*   (7)   276   252   6   77   (1)   3   -   -   6     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   6     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   532   \$   139   \$   -   \$   883   \$   881     Balance at December 31, 2017   \$   41,630   \$   23,212   \$   10,994   \$   826   \$   5,839   \$   532   \$   135   833   \$   832,5   \$   832,5   \$   833,5   \$   833,5   \$   833,5   \$   833,5   \$   833,5   \$   833,5   \$   833,5   \$   833,5   \$   833,5   \$			· · ·		· · ·	· · ·		29		(68)			(5)		-		(2)	(675)
Other*     (7)     276     252     6     77     (1)     3     -     -     6       Balance at September 30, 2018     \$     38,686     \$     20,831     \$     13,593     \$     803     \$     6,873     \$     552     \$     139     \$     -     \$     85     \$     81,5       Balance at December 31, 2017     \$     41,630     \$     23,212     \$     10,994     \$     826     \$     5,839     \$     532     \$     200     \$     -     \$     35     \$     83,22       Provision for (negative     .						78		-		-	,		-		-		-	1,135
Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   \$   \$   85   \$   81,5     Balance at December 31, 2017   \$   41,630   \$   23,212   \$   10,994   \$   826   \$   5,839   \$   532   \$   200   \$   -   \$   35   \$   83,22     Provision for (negative   provision) loan losses   (2,544)   2,476   2,466   (191)   1,061   60   (84)   -   50   3,2     Recoveries   508   1,689   240   161   -   16   -   -   -   2,6     Charge-offs   (947)   (6,928)   -   -   -   (57)   -   -   -   33   Balance at September 30,2018   \$   38,686   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   \$   32   \$   -   \$   32,5<	6							-		-			-		-		-	(1,240)
Balance at December 31, 2017   \$    41,630   \$    23,212   \$    10,994   \$    826   \$    532   \$    20   \$    35   \$    36   \$    36   \$    37			(7)										-		-		-	606
Provision for (negative provision) loan losses   (2,544)   2,476   2,466   (191)   1,061   60   (84)   -   50   3,2     Recoveries   508   1,689   240   161   -   16   -   -   2,6     Charge-offs   (947)   (6,928)   -   -   -   (57)   -   -   -   7,7     Other*   39   381   (107)   7   (27)   1   23   -   -   3     Balance at September 30, 2018   \$   38,686   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   5   6,873   \$   123   \$   -   \$   \$   1,22   \$   -   \$   1,22   \$   -   \$   \$   1,22   \$   -   \$   \$   1,22   \$   -   \$   \$   1,2,2   \$   \$   -   \$   \$   \$   \$   \$   \$   \$   \$   \$   \$	Balance at September 30, 2018	\$	38,686	\$	20,831	\$ 13,593	\$	803	\$	6,873	\$ 552	\$	139	\$	-	\$	85	\$ 81,562
Recoveries   508   1,689   240   161   -   16   -   -   -   2,6     Charge-offs   (947)   (6,928)   -   -   -   (57)   -   -   -   2,6     Other*   39   381   (107)   7   (27)   1   23   -   -   33     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   \$   85   \$   81,5     Individually evaluated for impairment   \$   1,684   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   \$   1,22   \$   -   \$   \$   1,22   \$   -   \$   123   \$   -   \$   12,22   \$   12,23   \$   -   \$   \$   12,22   \$   12,22   \$   12,23   \$   -   \$   \$		\$	41,630	\$	23,212	\$ 10,994	\$	826	\$	5,839	\$ 532	\$	200	\$	-	\$	35	\$ 83,268
Charge-offs   (947)   (6,928)   -   -   -   (57)   -   -   -   (7,9)     Other*   39   381   (107)   7   (27)   1   23   -   -   33     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   3     Balance at September 30, 2018   \$   38,686   \$   20,43   \$   4,315   \$   -   \$   3937   \$   176   \$   123   \$   -   \$   85   \$   81,5     Individually evaluated   for impairment   \$   1,684   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   5   6,22     Collectively evaluated   -   37,002   18,788   9,278   803   \$   6,873   \$   552   \$   139   \$   -   \$   85   69	provision) loan losses		(2,544)		2,476	2,466		(191)		1,061	60		(84)		-		50	3,294
Other*   39   381   (107)   7   (27)   1   23   -   -   3     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   \$   3     Individually evaluated   for impairment   \$   1,684   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   3     Collectively evaluated   for impairment   \$   1,684   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   12,2   Collectively evaluated   5   13,593   \$   803   2,936   376   16   -   85   69,2     Balance at September 30, 2018   38,686   \$   20,831   \$   13,593   803   \$   6,873   \$   552   \$   139   \$   -   \$   85	Recoveries		508		1,689	240		161		-	16		-		-		-	2,614
Other*   39   381   (107)   7   (27)   1   23   -   -   3     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   \$   3     Individually evaluated   for impairment   \$   1,684   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   85   \$   81,5     Individually evaluated   for impairment   \$   1,684   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   12,22     Collectively evaluated   37,002   18,788   9,278   803   2,936   376   16   -   85   69,22     Balance at September 30, 2018   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139	Charge-offs		(947)		(6,928)	-		-		-	(57)		-		-		-	(7,932)
Individually evaluated   for impairment   \$ 1,684 \$ 2,043 \$ 4,315 \$ - \$ 3,937 \$ 176 \$ 123 \$ - \$ - \$ 12,2     Collectively evaluated   for impairment   37,002   18,788   9,278   803   2,936   376   16 - 85   69,2     Balance at September 30, 2018   \$ 38,686 \$ 20,831 \$ 13,593 \$ 803 \$ 6,873 \$ 552 \$ 139 \$ - \$ 85 \$ 81,5     Recorded Investments in Loans Outstanding:     Balance at September 30, 2018     Loans individually evaluated	Other*		39		381	(107)		7		(27)	1		23		-		-	318
for impairment   \$   1,684   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   12,2     Collectively evaluated   6   6   7,002   18,788   9,278   803   2,936   376   16   -   85   69,2     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   \$   85   \$   81,55     Recorded Investments in Loans Outstanding:     Balance at September 30, 2018   Loans individually evaluated   -   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   5   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   5	Balance at September 30, 2018	\$	38,686	\$	20,831	\$ 13,593	\$	803	\$	6,873	\$ 552	\$	139	\$	-	\$	85	\$ 81,562
for impairment   \$   1,684   \$   2,043   \$   4,315   \$   -   \$   3,937   \$   176   \$   123   \$   -   \$   12,2     Collectively evaluated   6   6   7,002   18,788   9,278   803   2,936   376   16   -   85   69,2     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   \$   85   \$   81,55     Recorded Investments in Loans Outstanding:     Balance at September 30, 2018   Loans individually evaluated   -   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   5   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   \$   8   5																		
Collectively evaluated   37,002   18,788   9,278   803   2,936   376   16   -   85   69,2     Balance at September 30, 2018   \$   38,686   \$   20,831   \$   13,593   \$   803   \$   6,873   \$   552   \$   139   \$   -   \$   85   \$   81,5     Recorded Investments in Loans Outstanding:     Balance at September 30, 2018   Loans individually evaluated   -   \$   8   8   \$   8   \$   8   \$   8   \$   8   \$   8	5																	
for impairment     37,002     18,788     9,278     803     2,936     376     16     -     85     69,2       Balance at September 30, 2018     \$     38,686     \$     20,831     \$     13,593     \$     803     \$     6,873     \$     552     \$     139     \$     -     \$     85     \$     81,5       Recorded Investments in Loans Outstanding:     Balance at September 30, 2018     Loans individually evaluated     V	for impairment	\$	1,684	\$	2,043	\$ 4,315	\$	-	\$	3,937	\$ 176	\$	123	\$	-	\$	-	\$ 12,278
Balance at September 30, 2018   \$ 38,686   \$ 20,831   \$ 13,593   \$ 803   \$ 6,873   \$ 552   \$ 139   \$ - \$ 85   \$ 81,5     Recorded Investments in Loans Outstanding:     Balance at September 30, 2018     Loans individually evaluated	Collectively evaluated																	
Recorded Investments in Loans Outstanding: Balance at September 30, 2018 Loans individually evaluated	for impairment		37,002		18,788	9,278		803		2,936	376		16		-		85	69,284
Balance at September 30, 2018 Loans individually evaluated	Balance at September 30, 2018	\$	38,686	\$	20,831	\$ 13,593	\$	803	\$	6,873	\$ 552	\$	139	\$	-	\$	85	\$ 81,562
	Balance at September 30, 2018	Ou	ts tanding :															
	for impairment	\$	103 508	\$	30.001	\$ 11.661	\$	-	\$	13 705	\$ 973	\$	6 8 7 9	\$	-	\$	41	\$ 166,768
Loans collectively evaluated		-10		-#	20,001	 1,001	4		-4		 110	4	2,075	-12		4		 
	5		14 832 202		3 150 401	4 426 275		501 076		1 486 326	239 981		94 176		36 444		29 396	24,796,277
			- ,,052,202		5,155,701	., .20,275		201,070		-,100,020			2.,		20,		27,570	,, , , 0, 2, , ,
deteriorated redit quality	1		-		-	-		-		-	-		-		-		-	-
		\$	14,935,710	\$	3,180,402	\$ 4,437,936	\$	501,076	\$	1,500,031	\$ 240,954	\$	101,055	\$	36,444	\$	29,437	\$ 24,963,045

\*Reserve for losses on letters of credit and unfunded commitments is recorded in other liabilities.

Loans, net of the allowance for loan losses, represented 79.2 percent of total assets at September 30, 2019 and 78.5 percent as of December 31, 2018.

#### Investments

The bank is responsible for meeting the district's funding, liquidity and asset/liability management needs. While access to the unsecured debt capital markets remains the district's primary source of liquidity, the bank also maintains a secondary source of liquidity through a high-quality investment portfolio and other short-term liquid assets. Due to the liquidity needs, the bank typically holds investments on an available–for-sale basis. Refer to the bank's 2019 third quarter report for additional description of the types of investments and maturities. District associations have regulatory authority to enter into certain guaranteed investments that are typically mortgage-backed or asset-backed securities.

Investment Information				
(in thousands)	Amortized	Unrealized	Unrealized	Fair
September 30, 2019	Cost	Gains	Losses	Value
Bank investments	\$ 5,527,784	\$ 32,981	\$ (16,274) \$	5,544,491
District association investments	93,130	253	(10)	93,373
Total district investments	\$ 5,620,914	\$ 33,234	\$ (16,284) \$	5,637,864
	Amortized	Unrealized	Unrealized	Fair
December 31, 2018	Cost	Gains	Losses	Value
Bank investments	\$ 5,789,180	\$ 7,513	\$ (82,055) \$	5,714,638
District association investments	15,657	7	(143)	15,521
Total district investments	\$ 5,804,837	\$ 7,520	\$ (82,198) \$	5,730,159

#### **Capital Resources**

District members' equity totaled \$4.8 billion at September 30, 2019, including \$720.0 million in preferred stock, \$66.9 million in capital stock and participation certificates, \$4.0 billion in retained earnings and \$224.6 million in additional paid-in-capital, offset by accumulated other comprehensive losses of \$129.2 million.

Borrower equity purchases required by association capitalization bylaws, combined with a history of growth in retained earnings at district institutions, have resulted in district institutions being able to maintain strong capital positions. The \$4.8 billion capital position of the district at September 30, 2019, reflects an increase of 6.7 percent over the December 31, 2018, capital position of \$4.5 billion. This increase is attributable to year-to-date net income of \$356.3 million and a decrease of \$33.7 million in accumulated other comprehensive loss, offset by \$44.6 million in capital stock and allocated equities retired, dividends accrued and paid on preferred stock totaling \$35.8 million, and cash patronage of \$13.1 million.

Accumulated other comprehensive loss totaled \$129.2 million at September 30, 2019, a decrease of \$33.7 million from December 31, 2018. The decrease in accumulated other comprehensive losses included a \$91.4 million decrease in net unrealized losses on the bank's available-for-sale investments and a \$7.4 million increase in unrealized gains on pension and other post-employment benefits (OPEB), offset by a \$65.1 million loss in cash flow derivatives. The activity in unrealized losses on investment securities and cash flow derivatives was due primarily to a decline in rates.

Following is a summary of the components of accumulated other comprehensive income (loss) (AOCL):

Accumulated Other Comprehensive Loss				
	Sep	tember 30,	Dee	cember 31,
(in thousands)		2019		2018
Unrealized gains (losses) on investment securities	\$	16,870	\$	(74,541)
Derivatives and hedging activity		(72,272)		(7,125)
Employee benefit plan activity		(73,838)		(81,231)
Total Accumulated Other Comprehensive Loss	\$	(129,240)	\$	(162,897)

		Regulatory	Minimum With		District
As of September 30, 2019	Primary Components of Numerator	Minimums	Buffers*	Bank	Associations
Risk adjusted:					
Common equity tier 1 capital ratio	Unallocated retained earnings (URE), common cooperative equities (qualifying capital stock and allocated equity) <sup>1</sup>	4.5%	7.0%	9.8%	12.1% - 21.4%
Tier 1 capital ratio	CET1 capital, noncumulative perpetual preferred stock	6.0%	8.5%	16.0%	12.1% - 21.4%
Total capital ratio	Tier 1 capital, allowance for loan losses <sup>2</sup> , common cooperative equities <sup>3</sup> and term preferred stock and subordinated debt <sup>4</sup>	8.0%	10.5%	16.1%	13.5% - 21.9%
Permanent capital ratio	Retained earnings, common stock, noncumulative perpetual preferred stock and subordinated debt, subject to certain limits	7.0%	7.0%	16.0%	13.2% - 21.5%
Non-risk adjusted:					
Tier 1 leverage ratio **	Tier 1 capital	4.0%	5.0%	7.2%	10.4% - 20.6%
UREE leverage ratio	URE and URE equivalents	1.5%	1.5%	3.0%	8.5% - 21.9%

The Farm Credit Administration sets minimum regulatory capital requirements for banks and associations.

\* The new capital requirements have a three-year phase-in of the capital conservation buffer applied to the risk-adjusted capital ratios. There is no phase-in of the leverage buffer. Amounts shown reflect the full capital conservation buffer.

\* Must include the regulatory minimum requirements for the URE and UREE leverage ratio

<sup>1</sup> Equities outstanding 7 or more years

<sup>2</sup> Capped at 1.25% of risk-adjusted assets

<sup>3</sup> Outstanding 5 or more years, but less than 7 years

<sup>4</sup> Outstanding 5 or more years

## Combined Balance Sheets

(Unaudited)

	S	eptember 30,	D	December 31,
(in thousands)		2019		2018
ASSETS				
Cash	\$	48,936	\$	139,489
Federal funds sold and overnight investments		282,176		281,131
Investment securities		5,637,783		5,730,295
Loans		25,945,457		24,852,133
Less allowance for loan losses		86,936		82,069
Net loans		25,858,521		24,770,064
Accrued interest receivable		272,883		229,386
Premises and equipment, net		202,482		168,030
Other assets		328,867		250,763
Total assets	\$	32,631,648	\$	31,569,158
LIABILITIES				
Bonds and notes	\$	27,182,941	\$	26,347,363
Accrued interest payable		99,878		96,164
Patronage distributions payable		40,999		185,669
Preferred stock dividends payable		21,613		21,613
Other liabilities		451,594		387,250
Total liabilities	\$	27,797,025	\$	27,038,059
MEMBERS' EQUITY				
Preferred stock	\$	720,000	\$	720,000
Capital stock and participation certificates		66,946		66,178
Allocated retained earnings		708,285		746,248
Unallocated retained earnings		3,244,007		2,936,945
Additional paid-in-capital		224,625		224,625
Accumulated other comprehensive loss		(129,240)		(162,897)
Total members' equity	\$	4,834,623	\$	4,531,099
Total liabilities and members' equity	\$	32,631,648	\$	31,569,158

### Combined Statements of Income

(Unaudited)

(in thousands)		Three Mo	nths	Ended	Nine Months Ended					
		Septem	ber	30,		September 30,				
		2019		2018	2019		2018			
INTEREST INCOME										
Investment securities	\$	35,635	\$	33,963	\$	111,847	\$	90,103		
Loans		334,735		305,751		988,914		883,400		
Total interest income	\$	370,370	\$	339,714	\$	1,100,761	\$	973,503		
INTEREST EXPENSE										
Bonds and notes		137,033		113,994		408,924		310,172		
Notes payable and other		27,312		26,310		86,554		72,637		
Total interest expense	\$	164,345	\$	140,304	\$	495,478	\$	382,809		
Net interest income	\$	206,025	\$	199,410	\$	605,283	\$	590,694		
(Loan loss reversal) provision for loan losses		(463)		(675)		8,605		3,294		
Net interest income after provision for loan losses	\$	206,488	\$	200,085	\$	596,678	\$	587,400		
NONINTEREST INCOME										
Patronage income		3,685		5,917		11,806		14,515		
Fees for loan-related services		7,483		9,629		18,948		20,998		
Refunds from Farm Credit System Insurance Corporation		-		-		6,469		19,269		
Net gains on sale of investments		-		-		7,516		-		
Other income, net		(515)		2,907		4,294		4,012		
Total noninterest income	\$	10,653	\$	18,453	\$	49,033	\$	58,794		
NONINTEREST EXPENSE										
Salaries and employee benefits		54,157		50,603		166,806		159,396		
Occupancy and equipment		9,433		8,286		29,295		25,480		
Purchased services		10,121		10,248		27,866		29,237		
Farm Credit System Insurance Corporation expense		5,496		5,041		15,651		14,722		
Other operating expenses		16,361		14,146		49,913		44,984		
Total noninterest expense	\$	95,568	\$	88,324	\$	289,531	\$	273,819		
Income before income taxes		121,573		130,214		356,180		372,375		
(Benefit from) provision for income taxes		(26)		286		(72)		253		
Net income	\$	121,599	\$	129,928	\$	356,252	\$	372,122		

#### Select information on district associations

(in thousands)		% of Total			Al	Total lowance and	Total Capital	Nonperforming Loans as a % of	
As of September 30, 2019	Direct Notes	Direct Notes	T	otal Assets		Capital	Ratio	Total Loans	ROA
Ag New Mexico, Farm Credit Services, ACA	\$ 230,630	1.38%	\$	278,079	\$	44,170	14.32%	0.07%	1.28%
AgTexas Farm Credit Services	1,866,321	11.18%		2,177,898		289,677	13.51%	0.92%	1.58%
Alabama Ag Credit, ACA	897,783	5.38%		1,100,967		202,187	16.95%	0.88%	1.58%
Alabama Farm Credit, ACA	753,617	4.52%		887,577		132,305	15.14%	0.84%	1.72%
Capital Farm Credit, ACA	6,534,871	39.15%		7,988,642		1,357,740	15.19%	1.07%	2.30%
Central Texas Farm Credit, ACA	420,929	2.52%		543,265		118,824	19.41%	0.28%	1.80%
Heritage Land Bank, ACA	469,399	2.81%		562,492		91,162	15.50%	0.12%	1.42%
Legacy Ag Credit, ACA	223,638	1.34%		285,267		61,214	21.86%	1.64%	1.42%
Lone Star, ACA	1,283,494	7.69%		1,662,986		372,242	20.17%	0.26%	1.82%
Louisiana Land Bank, ACA	685,294	4.11%		854,923		166,822	17.83%	0.92%	1.69%
Mississippi Land Bank, ACA	610,252	3.66%		756,552		134,110	15.95%	0.15%	1.64%
Plains Land Bank, FLCA	589,218	3.53%		719,783		129,350	16.12%	0.30%	2.12%
Southern AgCredit, ACA	969,215	5.81%		1,170,668		178,338	14.42%	0.48%	1.76%
Texas Farm Credit Services	1,155,715	6.92%		1,388,617		221,386	14.20%	1.00%	2.17%
Totals	\$ 16,690,376	100.00%	\$	20,377,716	\$	3,499,527			

#### **District Contact Information**

District Contact Information		-	
Name of Entity	Headquarters Location	Contact Number	Website
Ag New Mexico, Farm Credit Services, ACA	4501 N. Prince Street, Clovis, New Mexico 88101	575-762-3828	www.agnewmexico.com
AgTexas Farm Credit Services	5004 N. Loop 289, Lubbock, Texas 79416	806-687-4068	www.agtexas.com
Alabama Ag Credit, ACA	2660 EastChase Lane, Suite 401, Montgomery, Alabama 36117	334-270-8687	www.alabamaagcredit.com
Alabama Farm Credit, ACA	1740 Eva Road NE, Cullman, Alabama 35055	256-737-7128	www.alabamafarmcredit.com
Capital Farm Credit, ACA	3000 Briarcrest Drive, Suite 601, Bryan, Texas 77802	979-822-3018	www.capitalfarmcredit.com
Central Texas Farm Credit, ACA	1026 Early Boulevard, Early, Texas 76802	325-643-5563	www.ranchmoney.com
Farm Credit Bank of Texas	4801 Plaza on the Lake Drive, Austin, Texas 78746	512-465-0400	www.farmcreditbank.com
Heritage Land Bank, ACA	4608 Kinsey Drive, Suite 100, Tyler, Texas 75703	903-534-4975	www.heritagelandbank.com
Legacy Ag Credit, ACA	303 Connally Street, Sulphur Springs, Texas 75482	903-885-9566	www.legacyaca.com
Lone Star, ACA	1612 Summit Avenue, Suite 300, Fort Worth, Texas 76102	817-332-6565	www.lonestaragcredit.com
Louisiana Land Bank, ACA	2413 Tower Drive, Monroe, Louisiana 71201	318-387-7535	www.louisianalandbank.com
Mississippi Land Bank, ACA	5509 Highway 51 North, Senatobia, Mississippi 38668	662-562-9671	www.mslandbank.com
Plains Land Bank, FLCA	5625 Fulton Drive, Amarillo, Texas 79109	806-331-0926	www.plainslandbank.com
Southern AgCredit, ACA	402 West Parkway Place, Ridgeland, Mississippi 39157	601-499-2820	www.southernagcredit.com
Texas Farm Credit Services	545 S. Highway 77, Robstown, Texas 78380	361-387-8563	www.texasfarmcredit.com